



Hubbell Power Systems, Inc.
The Berkeley Building
200 Center Point Circle, Suite 200
Columbia, SC 29210
Tel: 803-216-2628
Fax: 803-216-2615
E-Mail: khcarlso@hps.hubbell.com

October 2, 2008

Subject: Hurricanes Gustav, Hanna, Ike – Response and Recovery

Over the last 30 days, the affects of three major Hurricanes have made a significant impact on lives, business, communities and cities across our nation. Hubbell Power Systems takes its responsibility very seriously as the leading manufacturer of T&D products to the electric utility industry. We have worked hard to respond to the immediate need for products to those customers impacted by the storm with prompt service and shipment. These shipments included more than 2.5 million connectors, fittings and hardware, 195,000 cutouts and fuse links, 78,000 insulators and arresters, 10,000 tools and more than 33,000 anchors, fiberglass construction products and overhead switches. With these three hurricanes making landfall in such a short period of time, we thought it best to give you specifics as to our current service position. Please realize on all product groups we are manufacturing products daily and have no significant supply interruptions from our suppliers. Below we have highlighted major product groups impacted by the hurricanes and state our current lead-time for products. Note many individual SKUs within these product groups are in stock and available for immediate sale/shipment. Many other products, namely switches, tools, substation and transmission products, have not been severely impacted in regards to product availability and/or lead-times.

Construction Products:

Product Category	Pre-Storm Lead Times	Current Lead Times	Return to Normal
Lead Threaded Product (pole top pins, cross-arm pins)	Stock to 2 weeks	Stock to 6 weeks	Mid/Late November
Clevises	Stock to 2 weeks	Stock to 2 weeks	Late October
Suspension Clamps	6 to 8 weeks	6 to 8 weeks	N/A
Washers	Stock to 2 weeks	Stock to 2 weeks	N/A
Oval-eye Bolts	4 to 6 weeks	4 to 6 weeks	Mid October
Bolts (square head and D.A.)	Stock to 4 weeks	Stock to 6 weeks	Early November
8-way Anchors	Stock to 2 weeks	Stock to 2 weeks	N/A
Round Rod Anchors	4 to 6 weeks	6 to 8 weeks	Late October
Pisa Rods	Stock to 4 weeks	Stock to 4 weeks	Late October
Racks & Brackets	4 to 6 weeks	4 to 6 weeks	N/A

Connector Products:

Product Category	Pre-Storm Lead Times	Current Lead Times	Return to Normal
Alumimum Splices	Stock to 2 weeks	2 to 6 weeks	Early November
Copper Splices	Stock to 2 weeks	2 to 6 weeks	Early November
Aluminum Bolted Dead Ends	Stock to 6 weeks	4 to 8 weeks	Early November
Aluminum Tap Clamps	Stock to 2 weeks	2 to 6 weeks	Early November
Brass Tap Clamps	Stock to 4 weeks	4 to 6 weeks	Late October
Aluminum Stirrup Clamps	Stock to 2 weeks	2 to 6 weeks	Early November
Aluminum Parallel Line Clamps	Stock to 2 weeks	2 to 6 weeks	Late October

Aiken Products:

Product Category	Pre-Storm Lead Times	Current Lead Times	Return to Normal
Distribution Arresters	2-3 weeks	3-4 weeks	Early November
Distribution Insulators	Stock to 2 weeks	Stock to 2 weeks	N/A

Switching Products:

Product Category	Pre-Storm Lead Times	Current Lead Times	Return to Normal
Fuse Links	Stock to 3 weeks	Stock to 4 weeks	Early November
Cut-Outs	Stock to 4 weeks	Stock to 5 weeks	Early November

Fortunately, Hubbell Power Systems entered this storm season with a commitment that backs up our responsibility to the industry and to you, our business partners, for production capacity and inventory. We now ask that each of you play your part in not making the situation worse due to panic buying outside the immediately impacted area. As indicated above, our inventory position is in good shape and we will be back at normal levels in early November. We have managed through the worst of the immediate need for product; and with your assistance, we will continue to do so in a responsible manner.

Thank you for your continued support of Hubbell Power Systems.

Sincerely,



Ken Carlson
Vice President, Sales & Marketing Services